

# IN CONTROL

A Newsletter From Control Instruments Corp

## Celebrating 50 years in Safety

Since 1969 CIC has always strived to please its customers. Our founder, Matthew James Schaeffer, had a vision all those years ago, to make the manufacturing world a safer place. He was dedicated to achieving this through the most basic of concepts; the quality and performance of his product and customer satisfaction. He originally established a goal to engineer high-quality gas detection instruments and that mission has never wavered in the company's 50 years. We look forward to helping you stay safe for many years to come!



### FUNCTIONAL SAFETY LISTING

It is our great pleasure to announce that Control Instruments' has completed its functional safety certification through exida LLC.

The certificate and assessment report for the PrevEx™ Flammability Analyzer are available on exida's website, at [exida.com/SAEL](http://exida.com/SAEL). The website's Security Automation Equipment List (SAEL) is a regularly maintained list of instruments that currently have valid certificates. It contains information for incorporating a PrevEx Analyzer into SIL 2 or SIL 3 safety instrumented systems.



### WEBINAR ON DEMAND

We participated in a webinar hosted by Process Heating, which went over the importance and advantages of proper LFL/LEL monitoring in process heating applications.

- Title: LFL Process Monitoring For Safety, Compliance, and Cost Savings
- Speaker: Chris Grieshaber, CIC's North American Regional Sales Manager
- Summary: Every year excessive increases in LFL levels result in severe plant damage, extended downtime, injuries and even death to personnel. Using the correct analyzer to monitor the LFL level in the process can greatly reduce these risks. Compliance with standards and insurance requirements is also a concern that can be addressed with the right analyzer. The good news is that the appropriate LFL monitor will not only protect your plant and personnel while keeping you in compliance with the relevant codes, it can also increase the profitability of your production process. This webinar will help guide you through this process.

You can replay the webinar at your convenience at [controlinstruments.com/blog/listen-our-webinar-demand](http://controlinstruments.com/blog/listen-our-webinar-demand). We hope you find the information presented both informative and beneficial.



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## NEW SALES DIRECTOR

We are happy to announce that Jeff Sampson will be taking on the role of Sales Director for Control Instruments Corporation.

Jeff has distinguished himself over the past twenty five years with Control Instruments, most recently handling key corporate accounts, both domestic and international. Along with our sales team of Chris Grieshaber, Bob Nutting and Dina Timoteo, Jeff will be assisting our valued customers and global group of partners in continuing to build a successful future together.

To reach Jeff:

email: [jsampson@controlinstruments.com](mailto:jsampson@controlinstruments.com)

phone: 303-953-0746 • fax: 303-953-0172



## NEW CONTENT AVAILABLE

We're always adding to CIC's educational library, be sure to check out our new pieces, all can be found on our website at [controlinstruments.com/articles](http://controlinstruments.com/articles):

- E-Book: Chemical Processes
- Infographic: Did You Know - NFPA86
- Article: Monitoring the Safety & Performance of your Printing Line
- Article: Transforming Supply Chain Strategies (featured in conjunction with Transcontinental Advanced Coatings for Global Manufacturing Magazine)

## CHECK OUT OUR BLOG

This year we did a series of 'application spotlights' on our blog, found at [controlinstruments.com/blog](http://controlinstruments.com/blog). Application topics include:

1. Application Spotlight: Chemical Processes
2. Application Spotlight: Oil & Gas Industry
3. Application Spotlight: Flexible Packaging
4. Application Spotlight: Process Ovens & Dryers
5. Application Spotlight: Pollution Control
6. Application Spotlight: Pulp & Paper Mills
7. Application Spotlight: Solvent Based Printing
8. Application Spotlight: Semiconductor
9. Application Spotlight: Coil Coating



## DID YOU KNOW?

**LFL MONITORING.**

Control Instruments' PrevEx is the optimal analyzer for lower flammable limit monitoring (LFL/LEL). It increases productivity, while using the least amount of energy AND maximizes your uptime, ultimately reducing production costs.

[www.controlinstruments.com](http://www.controlinstruments.com) • celebrating 50 YEARS 1969-2019



E-BOOK: CHEMICAL PROCESSES

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